

## Dates and Locations

### Richmond – August 12

Holiday Inn  
5501 National Road East  
Richmond, IN 47374  
(765) 966-7511

### Columbus – August 13

Holiday Inn Conference Center  
2480 Jonathon Moore Pike  
Columbus, IN 47201  
(812) 372-1541

### Terre Haute – August 14

Holiday Inn  
3300 U.S. 41 South  
Terre Haute, IN 47802  
(812) 232-6081

**Please Note:** The seminars are scheduled in response to recent and significant flooding throughout portions of Indiana. Other flood insurance seminars were previously scheduled in or near the affected areas. For information about additional flood insurance seminars in Indiana, please visit [www.bigj.org](http://www.bigj.org) and click on the Education link, or visit FEMA's website at: [www.fema.gov/business/nfip/a\\_wshop5.shtm](http://www.fema.gov/business/nfip/a_wshop5.shtm)

## Registration Fees & Agenda

### Flood Insurance Seminar - \$65 (4 CE hrs):

Registration	8:00 am – 8:30 am
Seminar	8:30 am – 12:30 pm

For a fall schedule of flood insurance seminar sites, visit: [www.bigj.org](http://www.bigj.org) – Education Link.

## Flood Insurance Seminar Overview

### All Indiana Agents Welcome!!

Do you know how many of your clients were protected by flood insurance this past year? How many of them suffered uninsured flood losses? And how many will not be insured this year?

Are you uncertain of the rules and regulations concerning flood insurance? Unsure of exactly how to write a policy? Are you aware of your E&O exposure, if you don't? Do you know where to go for all the information needed?

### What You Will Learn

This seminar provides a series of building blocks, which address not only the most basic flood insurance issues, but some more advanced components as well.

At the conclusion of this seminar, attendees with little or no prior flood insurance experience will understand how to interact with the National Flood Insurance Program and will also comprehend the basics of how to write and rate a flood insurance policy.

More experienced attendees will develop an even better understanding of the Standard Flood Insurance Policy's major coverage areas; FEMA's elevation certificate; increased cost of compliance coverage; new reform act notifications, enhancements to the Preferred Risk Policy; and much more.

**This course is approved for 4 hours of Indiana continuing education credit**

## Indiana Flood Training Compliance Overview

On February 12, 2008 Indiana Commissioner of Insurance James Atterholt directed a bulletin to all current and future licensed property and casualty insurance producers who sell, solicit, or negotiate flood insurance policies through the National Flood Insurance Program (NFIP). It says in part:

Flood insurance training is now required for producers selling, soliciting, or negotiating flood insurance policies.

A producer who sells federal flood insurance policies shall demonstrate to the Commissioner, upon request, compliance with the minimum flood insurance training requirement.

A producer licensed before July 1, 2008, who sells, solicits, or negotiates flood insurance policies must comply with this CE requirement by June 30, 2010.

Insurance producers licensed after June 30, 2008, must complete this CE requirement prior to their first sale, solicitation, or negotiation of flood insurance.

Hours spent at an approved flood insurance course may also be used to fulfill the producer's general CE requirement. Flood training completed before July 1, 2008, will not be considered fulfillment of the flood requirement.

A producer selling flood insurance must only complete this minimum flood CE requirement once as long as the producer maintains a valid producer license.

*Note:* To review Bulletin 160 in its entirety, visit: [www.bigj.org](http://www.bigj.org) – Click on link to Indiana Department of Insurance Bulletins under "News" heading.

